

A **BL** EVENT



JERSEY TRUSTS CONFERENCE 2016 WHERE DISRUPTION MEETS OPPORTUNITY

WEDNESDAY 25 MAY
POMME D'OR HOTEL, JERSEY
5 HOURS CPD AVAILABLE
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08:30 REGISTRATION, NETWORKING AND REFRESHMENTS**09:00 WELCOME**

Nick Kirby, Editor-in-Chief, *BL magazine*

09:10 PANEL: IS THE CLOCK TICKING ON TRUSTS?

Under scrutiny by the media, attacked by tax and regulatory authorities and misunderstood by the man on the street. What is it about trusts that have seen them through, and will they be able to continue as they are, or is a change needed?

Speakers: **Ashley Cox**, Managing Director, Zedra Trust (Jersey);

John Everett, Deputy Director General, JFSC;

Ben Newman, Managing Director, First Names Group;

Christopher Scholefield, Partner, Viberts (Moderator)

10:00 LESSONS IN LAW

An update on the legal landscape, examining recent game-changing cases that are shaping today's trust company businesses – and what may well be coming down the pipe in the near future.

Speakers: **Judith Bryant**, Barrister, Wilberforce Chambers;

Lisa Springate, Partner, Bedell Cristin

10:30 DEFINING CAPACITY

Jersey has developed a new Capacity and Self Determination Law giving protection to those whose decision-making has become impaired. How does this affect trust practitioners?

Speaker: **Giles Baxter**, Partner, Viberts

11:00 BREAK**11:30 THE CROSS-BORDER CONUNDRUM**

Against the backdrop of a changing global demographic, what are the key cross-border issues that are shaking up the trust industry?

Speaker: **Geoffrey Kertesz**, Partner, Bircham Dyson Bell

12:00 TRUSTS AND TAXATION

A review of the current tax and trusts landscape, examining recent legislation and its impact, with a particular focus on changes to UK tax rules for non-domiciles and the effects of automatic exchange of information.

Speakers: **Hazel Johnson**, Consultant, Moore Stephens;

Kevin Renshaw, Tax Director, Equiom Solutions

12:45 LUNCH**13:30 TECHNOLOGY AND TRUSTS**

As technology continues its inexorable advance, how are Channel Island trust companies responding to developments? How can these advances be balanced with personal service, compliance and cost awareness? And just how can reputation be managed online?

Speakers: **Peter Newman**, Head of Sales Support, Microgen

Financial Systems; **David Vieira**, Group Head of Business

Development and Marketing, JTC Group

14:00 THE MODERN FAMILY

From same-sex marriage to surrogacy and a whole host of issues in between – families are no longer stereotypical. What are the most pressing issues and how can practitioners prepare to advise the family of the future in all its complexity?

Speakers: **Marc Guillaume**, Deputy Chief Trust Officer of Coutts & Co Trustees (Jersey); **Naomi Rive**, Chief Trust Officer, Coutts & Co Trustees (Jersey)

14:30 PANEL: EVOLUTION OR REVOLUTION

With all of the above in mind, is evolution of the trust sector enough to meet the ever-changing needs of the 21st century or has the time come for revolution?

Speakers: **Emma Jordan**, Partner, Taylor Wessing;

Geoffrey Kertesz, Partner, Bircham Dyson Bell;

Rosemary Marr, Senior Trust Consultant and NED;

George Pearmain, Lead Policy Adviser, Private Wealth and Financial Crime, States of Jersey

15:30 CONFERENCE CLOSE**#JERSEYTRUSTS16****@blglobalnews**

SPEAKERS



GILES BAXTER, Partner, Viberts, Jersey

Giles is a Partner with a split practice in the commercial arena, involving litigation as well as advisory and transactional work. In commercial litigation, his expertise covers breach of trust and other fiduciary duties, shareholder and partnership disputes, financial services and general commercial disputes. He is a Member of the Association of Contentious Trust and Probate Specialists. Giles' non-contentious practice covers trusts, companies, corporate finance and insolvency.



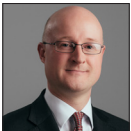
JUDITH BRYANT, Barrister, Wilberforce Chambers, London

Judith was called to the Bar in 1987 and has specialised in work involving trusts, wills, administration of estates, charities, Court of Protection matters, family provision and trust work associated with high-wealth divorces. She is adept at advisory and litigation work, combining analytical abilities with a practical approach, and is valued for her clear explanations. Judith is recommended as 'a bright and very capable junior' (Legal 500, 2015) and 'very good, analytical barrister' (Chambers Directory, 2016).



ASHLEY COX, Managing Director, Zedra Trust (Jersey)

Ashley has worked in the financial services industry for 29 years, starting with Barclays Bank Trust Company in 1986 in the UK. He specialised in estate administration and trustee services, rising to Head of Trusts in the UK. In June 2007, Ashley became MD at Barclays Private Bank & Trust (Cayman), moving in 2010 to Barclays Private Bank & Trust in Jersey, where he was MD and Platform Manager prior to his role at Zedra. Ashley has significant experience in estate and wealth planning for high-net-worth individuals globally.



JOHN EVERETT, Deputy Director General, JFSC

John has been in his role since November 2015, having served as the JFSC's Director of Funds and Trust Company Business. He is a public policy professional and specialist in financial services regulation, with the bulk of his career spent at the UK Financial Services Authority (FSA) and its successor, the Financial Conduct Authority. His time at the FSA included high-profile roles, such as leading the Investment Funds Team and assignments representing the FSA within multinational standard setters such as IOSCO and ESMA.



MARC GUILLAUME, Deputy Chief Trust Officer, Coutts & Co Trustees (Jersey)

Marc was called to the English Bar in 1993, qualifying as a Jersey Advocate in 1998. His years in private practice were mainly spent dealing with private client issues – trusts, tax, estates, foundations, family companies and related wealth structuring. At Coutts, Marc uses his structuring expertise for the benefit of new clients. He also deals extensively with issues arising in relation to the interpretation and implementation of the automatic exchange of tax information regimes (FATCA and CRS). Marc is a member of STEP and sits on the Jersey Finance Working Party in relation to foundations law.



HAZEL JOHNSON, Consultant, Moore Stephens, London

Hazel trained as a Barrister, but has spent the past 15 years working for accountancy firms, and the last eight with Moore Stephens in London. Hazel advises on bespoke tax planning for high-net-worth individuals. She also deals with clients in financial services sectors, UK-domiciled individuals with businesses, and complex tax issues. Hazel has expertise in employment-related securities, inheritance tax planning, capital gains tax planning including exit strategies for owner-managed business shareholders, and capital taxes in general.



EMMA JORDAN, Partner, Taylor Wessing, London

Emma is a Partner and Head of Contentious Trusts within the Private Client Group. She specialises in all aspects of contentious trusts work, with a focus on advising and representing trustees and high-net-worth individuals on a range of trust issues in litigation. Emma also advises on civil fraud work, asset tracing and recovery in the context of offshore trusts and structures, and helps clients with alternative dispute resolution strategies, including mediation. Emma is an English Barrister and a Jersey Advocate.



GEOFFREY KERTESZ, Partner, Bircham Dyson Bell, London

Geoffrey leads Bircham Dyson Bell's Will and Trust Disputes team. On trusts, he advises fiduciaries and beneficiaries, as well as creditors or adverse claimants, on domestic or multi-jurisdictional matters. On wills and succession, he advises on validity claims, fraud, capacity, undue influence, construction, rectification, proprietary estoppel, constructive trusts and claims under the *Inheritance (Provision for Family and Dependents) Act 1975*.



ROSEMARY MARR, Senior Trust Consultant and NED, Jersey

Rosemary is an experienced financial services professional, mainly in the fiduciary sector, up to and including Director and Managing Director in the independent and institutional sector. She now acts as a Consultant undertaking interim management and advisory contracts. She is also a Non-Executive Director and Consultant for Albany Trustee Company, past Worldwide Chairman of STEP and current Chairman of its Professional Development Committee.



BEN NEWMAN, Managing Director, First Names Group, Jersey

With over 25 years' experience of working in Jersey's finance industry – including board positions within legal, private banking and independent trust providers – Ben has first-hand experience of the nuances of working within various market sectors. He has been a key part of First Names Group since 2008 and was involved in the MBO in 2012. Ben was appointed Managing Director, Jersey, in 2014 and now has responsibility for a number of long-standing private wealth families. He is a strong proponent of robust regulation, considering it a key factor in the continued success of Jersey's finance industry.



PETER NEWMAN, Head of Sales Support, Microgen Financial Systems, UK

Peter has 40 years' experience in the IT industry, the past 28 being specifically in the software sector for international wealth management service providers. Peter's experience encompasses various roles from development manager through to director level. His current position involves working with Microgen's customers in the wealth management sector to help explain how Microgen's software can assist with their operations. In short, he is the 'bridge' between Microgen's technology and its customers' business needs.



GEORGE PEARMAIN, Lead Policy Adviser, Private Wealth and Financial Crime, States of Jersey

George has worked for the States of Jersey since 2012, advising on policy and legislative development in relation to the financial services industry. He currently takes lead responsibility for government engagement in the private wealth management sector and financial crime policy along with other work across the financial services industry. George is the government representative on the Jersey Trusts Law Working Group and is currently involved in the consultation on amendments to the *Trusts (Jersey) Law 1984*.



KEVIN RENSHAW, Tax Director, Equiom Solutions, Isle of Man

Kevin is responsible for providing tax advice to Equiom's clients and supplying technical tax support to Equiom's client services and business development teams. He specialises in Isle of Man and UK tax, with a focus on strategic planning for international investors. He works closely with tax advisers to facilitate international structuring via Equiom's Malta office. Kevin joined Equiom in 2014, and has a wealth of expertise relating to the establishment and maintenance of tax structures for UK-resident non-doms and international investors wishing to hold and trade UK assets.



NAOMI RIVE, Chief Trust Officer, Coutts & Co Trustees (Jersey)

A lawyer by training, Naomi was called to the English Bar in 1999 and requalified as a Jersey Advocate in 2003. Before joining Coutts in 2014, Naomi was a Partner and Head of the Jersey Private Client and Trusts team at Appleby. She has considerable experience of providing trustee services in connection with complex trust structures, and sitting on the board of directors of private trust companies. Naomi is Vice-Chair to the Society of Trust and Estate Practitioners (STEP) in Jersey, sits on the Jersey Finance Trusts Law Working Party, and is Professor Adjunct (Trusts) with the Institute of Law.



CHRISTOPHER SCHOLEFIELD, Partner, Viberts, Jersey

Christopher is a Jersey Advocate and the partner who heads the commercial and fiduciary teams at Viberts. Christopher has an in-depth knowledge of the legislation and practice that apply to Jersey companies, Jersey trusts (whether set up in life or in a will), Jersey partnerships and Jersey foundations. He advises people planning to establish such arrangements, the regulated financial services providers who administer them, third parties dealing with them and those shareholders or beneficiaries who question whether their interests are being well looked after.



LISA SPRINGATE, Partner, Bedell Cristin, Jersey

Lisa is a Partner within the commercial litigation group at Bedell Cristin. Prior to moving to Jersey in 1993, she practised with law firm Mayer Brown JSM in Hong Kong, and Chambers in London. Lisa is recognised as a 'leading individual' by the Legal 500 2015 directory, with Chambers 2016 acknowledging her as 'a hard-working and passionate lawyer'. Lisa was a winner of Woman of the Year (Business Growth) at the Citywealth Power Women Awards 2015. She has been described by the Offshore Legal Business as one of the Channel Islands' legal elite line-up.



DAVID VIEIRA, Group Head of Business Development and Marketing, JTC Group, Jersey

David joined JTC in 2013 and is responsible for group-wide business development and marketing strategies. Key elements of his role include product and market development, alongside innovative use of technology; the evolution and application of the JTC brand; and business intelligence and reporting. Prior to joining JTC, David was Head of Marketing for Jersey Finance, where he developed a global marketing programme. He also implemented Jersey Finance's first CRM system and led its move into social media.

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